

We Are Connection



Connection is a Fortune 1000 Global Solutions Provider that connects people with technology to enhance growth, elevate productivity, and empower innovation.

The Connection brand includes Connection® Business Solutions, Connection® Enterprise Solutions, and Connection® Public Sector Solutions, which provide customer-centric IT solutions and services for small- to medium-sized businesses, enterprises, and public sector markets, respectively.

Our Story

When Patricia Gallup and David Hall founded this company more than 37 years ago, the personal computer was a revolutionary idea they knew would change the world. They were right.

Since that day back in 1982, technology has advanced in leaps and bounds. And we've been there all along, helping people connect with innovative technologies—from the PC to the latest cloud services—in new and exciting ways.



Establishing a reputation as a pioneer in the industry early on, our experts set the standard for the levels of service and support customers expect in the marketplace today. We became known as an innovator and service leader by introducing toll-free technical support before, during, and after the sale. Our team was constantly on the lookout for services that would differentiate the company from the competition and offer customers a higher level of comfort and convenience.

Today, we are a Fortune 1000 company with annual revenues of \$3 billion. We've come a long way—and we haven't stopped yet.

A Trusted Technology Advisor

Twice recognized by Forbes as one of "America's Most Trustworthy Companies," our mission is to provide customers with the expert guidance, state-of-the-art tools, and exceptional service to solve their technology challenges. Today, we serve our customers through our staff of highly trained Account Managers, our team of on-staff experts, and our efficient procurement websites. A collaborative approach to the design, deployment, and support of technology has fueled Connection's growth and earned us the reputation of trusted advisor to our customers.

Technical Expertise

Offering nationwide service coverage, access to more than 300,000 products, and in-house teams of certified technical experts, project managers, and engineers, Connection continues to expand its capabilities to meet evolving customer needs. From virtualization and cloud computing to mobility and security solutions, the Company pushes the boundaries of information technology to provide the performance, value, and efficiency customers need to achieve better business outcomes.

Connection delivers custom-configured computer systems from an ISO 9001:2015 certified technical configuration lab at our Technology Integration and Distribution Center in Wilmington, Ohio. In addition, the Company maintains more than 2,500 technical certifications to ensure that we can solve the most complex issues of our customers.

Who Is Connection?

- We are a financially stable, Fortune 1000 company
- We offer complete solutions and services designed to improve operations and increase the value of IT
- We employ the most highly trained, experienced IT professionals in the industry
- We are dedicated to exceptional customer service
- We offer global procurement in 174 countries with over 500 suppliers, allowing us to provide IT service management that's unmatched in our industry

Company Fast Facts

- Founded: 1982
- President and CEO: Timothy McGrath
- Corporate headquarters: Merrimack, NH
- Locations: Keene and Portsmouth, NH; Shelton, CT; Boca Raton, FL; Schaumburg, IL; Wilmington, OH; Marlborough, MA; Rockville, MD; Exton, PA; and Dakota Dunes, SD
- Annual revenue: \$3 billion (2018)
- NASDAQ listing: CNXN

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