



# Amazon Web Services

ISEC Tech Summit

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# What is AWS?

AWS provides a highly reliable, scalable, low-cost infrastructure platform in the cloud that powers more than a million active customers in over 190 countries around the world.



Reduced Fixed Expense



Economies of Scale



Stop Guessing Capacity



Increase Speed & Agility

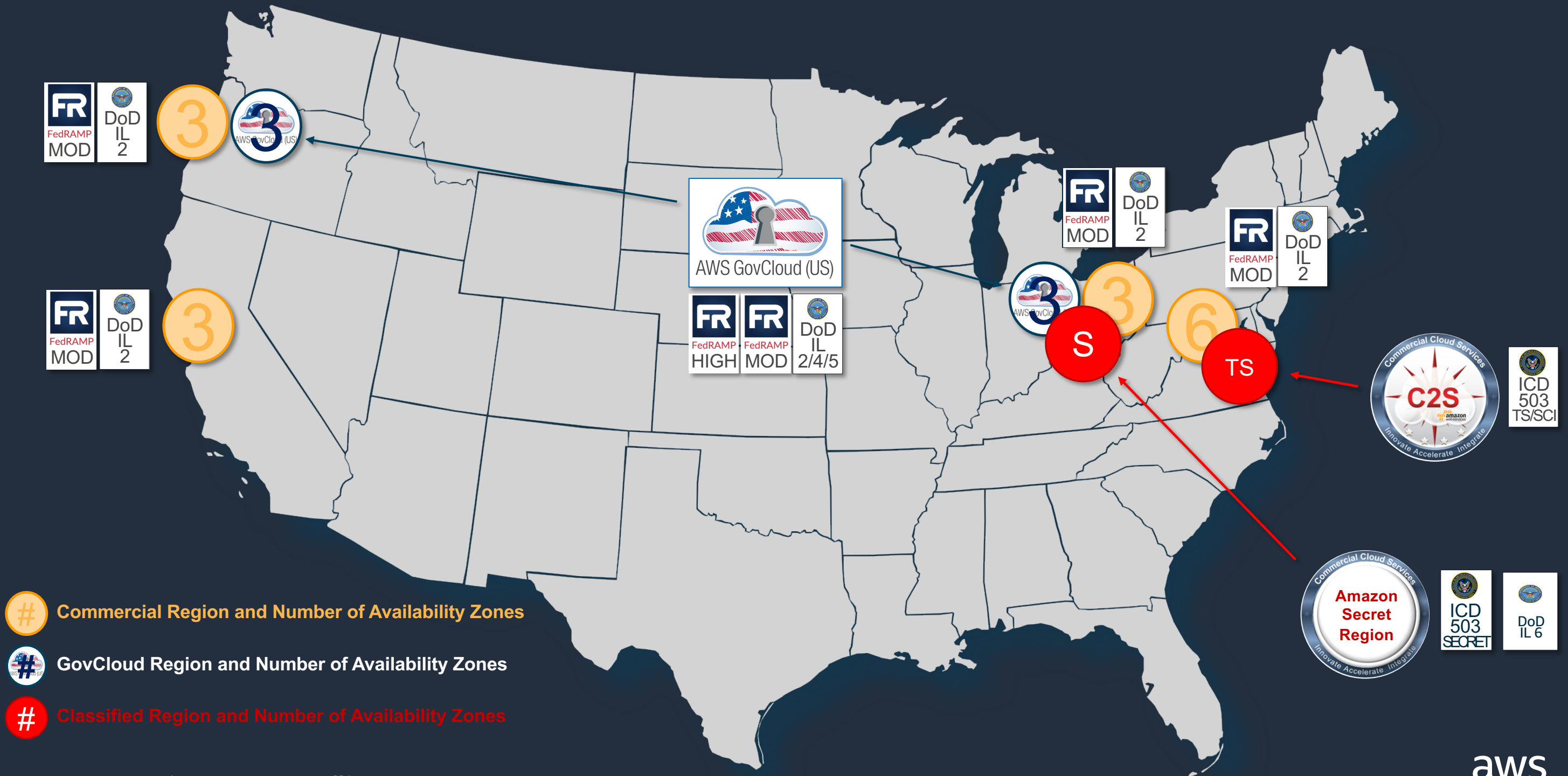


Focus on your mission



Go global in minutes

# US AWS Regions for DoD and Federal Use

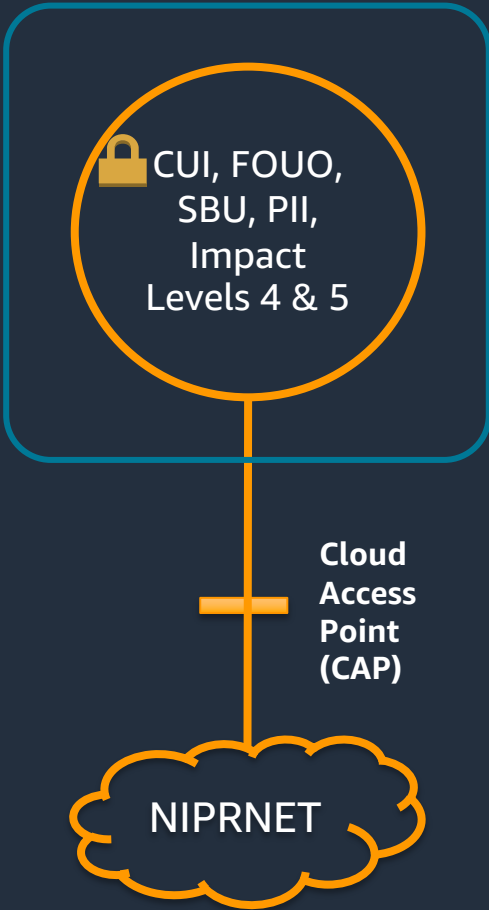


# Infrastructure for All DoD Workloads

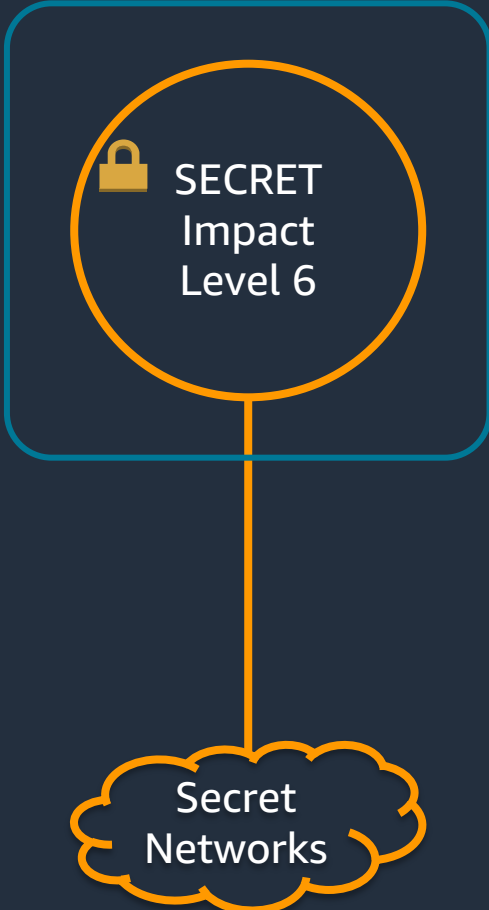
US Regions\*



AWS GovCloud   
(Regions East/West)



Secret



C2S



\* US Regions – CONUS (US-East/West)

# Migration to AWS creates value beyond cost savings



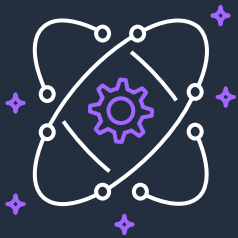
## Cost savings (TCO)



## Staff productivity



## Operational resilience



## Organizational agility

—What is it?—

Infrastructure cost savings/avoidance from moving to the cloud

Efficiency improvement by function on a task-by-task basis

Benefit of improving SLAs and reducing unplanned outages

Deploying new features/applications faster and reducing errors

—Examples—

50%+ reduction in TCO (GE)

Over 500 hours per year of server configuration time saved (Sage)

Critical workloads run in multiple AZs and regions for robust DR (Expedia)

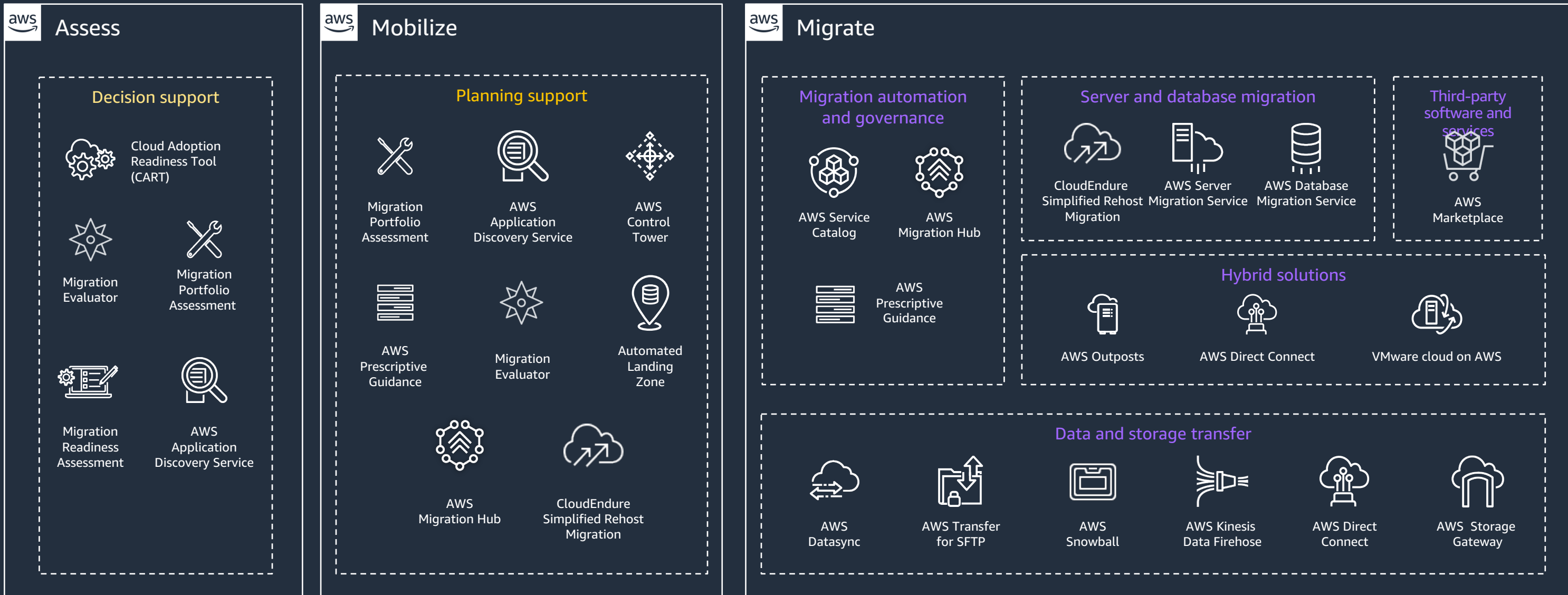
Buildouts and deployments happen 5x faster (Intuit)

← Typical focus →

← Most compelling cloud benefits →  
Mission/value



# Broadest and deepest set of capabilities to accelerate your migration



# Thank you!

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