

Federal government IT operations and cyber teams are on a mission. Each day they are tasked to ensure every digital interaction a government employee, military service member, or contractor experiences is safeguarded from everpresent cyber threats and free from performance issues.

The consequences of one missed network intruder, one outage due to a malicious software attack, or one broken user experience jeopardize the mission. It risks the Federal government's ability to meet its mandate. Despite what's at stake, IT and cyber teams face constant headwinds:

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Without full operational visibility, actionable insight suffers.

**Modernization and consolidation efforts** accelerate the adoption of cloud computing and connected Internet of Things (IoT) devices.

**Highly scalable and reliable digital experiences** powering agency workflows result in a complex hybrid of IT systems, legacy applications, and Software-as-a-Service (SaaS).

**Increased teleworking demands** driven by workplace safety measures and flexible work options introduce new risks to the confidentiality and integrity of sensitive data.

Compliance with Federal regulatory requirements including the Federal Information Security Modernization Act (FISMA), Risk Management Framework (RMF), and NIST guidance and policies add increased overhead and reporting obligations.

# The Challenge: New IT Realities Demand New Levels of Operational Visibility

Traditional systems management and security controls at the edge or end-point—like Next-Generation Firewalls, Log monitoring, Intrusion Detection Systems, and Network Access Control—are insufficient by themselves to address dynamic risk management, data protection, and service level challenges. They lack the proper visibility, situational awareness, and real-time data necessary to detect and correlate events to rise above the noise. The impact of lean budgets, tool sprawl, and skill shortages further exacerbate these mission realities.

Without full operational visibility, actionable insight suffers. Without actionable insight, bad actors can hide their malicious activities and degraded user experiences can fester in the dark spaces created by the absence of a complete picture.



## The Opportunity: Closer Collaboration, Lower Risk, and Faster Response

Federal government cyber and network operations—whether as different functional teams or individuals wearing multiple hats—often act like siloed entities. Each with its own culture, tools, and processes. These barriers are beginning to stand between mission outcomes and mandated modernization.

Bringing these groups, processes, and separate tools closer boost an agency's ability to support the best user experience and secure the environment. It creates a new opportunity for Federal government IT organizations to provide faster response to unplanned downtime, strengthen security measures, and achieve new efficiencies across all functions.

#### UNIFY VISIBILITY TO IMPROVE CYBER HYGIENE AND APPLICATION PERFORMANCE

Visibility is a cornerstone of security frameworks and methodologies like Continuous Diagnostics and Mitigation (CDM), NIST Cybersecurity Framework (CSF), and MITRE ATT&CK. Gaining complete, real-time visibility is important for maintaining compliance and defending against cyber threats. It is also critical for staying ahead of network or application issues before they can have an impact on users.

Federal government IT functions that closely collaborate to identify gaps, blind spots, troubleshoot degraded experiences, and uncover threats increase the speed and scale of an agency's digital workflows by:

- Identifying user experience issues to reduce troubleshooting time through real-time operational awareness
- Continuously monitoring and automating audits to stay compliant with Risk Management Framework requirements
- Detecting suspicious behaviors and prioritizing forensic investigations and remediation to ensure the highest risk cyber threats are rapidly addressed.

### **OPTIMIZE CYBER AND IT OPERATIONS**

The pervasiveness, velocity, and scope of today's sophisticated threats demand an integrated approach. However, Federal government agencies face difficult trade-offs as different functions grapple with tool sprawl and skill shortages. This leads to slow response times to issues and distracts from delivering the outcomes of major modernization initiatives.

Federal government IT teams that break down silos by standardizing on a single source of truth eliminate operational friction and boost productivity by:

- Consolidating and converging objectives between cyber protection and network operations teams.
- Embracing advanced encryption like TLS 1.3—without losing the ability to detect any malicious behavior or performance issues hiding within encrypted traffic.
- Gaining cost efficiencies while still answering operational questions like "what is on the network?", "who is on the network?" and "what is happening on the network?"

### **ENACT A HOLISTIC AND FUTURE PROOF APPROACH**

Cloud infrastructure as a service (IaaS) offers Federal government IT tremendous benefits and new options to meet the scalability, flexibility, and consolidation demands placed on agency networks. Similarly, the implementation of sanctioned enterprise IoT devices like printers, smart video cameras, and IP phones, lead to modernized and secure experiences. However, these advancements introduce new performance and security challenges which can quickly erode the expected benefits.

Federal government cyber, IT, and DevSecOps teams that embrace a holistic and cloud-ready approach to operations achieve comprehensive visibility by:

- Discovering, identifying, and mapping all assets across these complex, hybrid networks.
- Maintaining a real-time inventory of all devices—whether managed or not based on observed behavior
- Unifying inside-the-perimeter threat hunting, forensic investigation, and remediation from a single operational pane of glass—for all workloads—across on-premises, remote sites, and the cloud.



## The Solution: Cloud-Ready Network Detection and Response

Securing modern Federal Agencies means protecting a complex web of workloads consisting of hardware, applications, and data spread across the edge, core, remote sites, cloud deployments, and mobilized workforces. ExtraHop Reveal(x) cloud-ready network detection and response (NDR) provides vital intelligence to understand, modernize, and secure Federal agency hybrid environments from the inside out.

Unlike perimeter-focused tools that rely on fixed agents or gateway devices, Reveal(x) agentless network traffic analysis passively monitors all network interactions. The result is the complete visibility, real-time detection, and intelligent response needed to solve problems ranging from slow applications to addressing gaps in both the east-west and north-south corridors.

## **Complete Visibility**

Achieve 360-degree visibility—without agents—of hybrid networks, cloud transactions, and device types.

Automate the discovery of every asset on the network communicating across more than 70 protocols.

Identify and profile every managed, unmanaged, or rogue device—including enterprise IoT.

### **Real-Time Detection**

Streamline operations with one integrated workflow for cyber, network operations, cloud, and DevSecOps teams.

Detect suspicious activity using advanced behavioral analysis to identify threats and performance anomalies with high fidelity.

Monitor and safeguard network traffic in real-time—including SSL/TLS encrypted traffic—up to 100 Gpbs.

## **Intelligent Response**

Accelerate investigation workflows with associated packets for any incident just a click away.

Save analyst time and automatically uplevel operational staff to take on more significant investigative responsibilities.

Integrate with solutions like CrowdStrike, Phantom, Demisto, and Palo Alto Networks and automate remediation.

With this more complete picture, Federal government cyber and IT teams can identify vectors of attack ahead of disruption, understand the full implication security events have on application performance, and speed resolution for greater peace of mind.

86% REDUCTION IN UNPLANNED DOWNTIME

95% SPOT ISSUES

59% REDUCTION IN TIME-TO-RESOLUTION

**HOW TO BUY** 

ExtraHop has been selling into Federal Agencies since 2011 and has production units supporting a number of Federal Civilian, DoD, and Intelligence Agencies. All engineering and support for the ExtraHop platform resides within the United States, and ExtraHop has dedicated Federal sales and product management teams located within the Washington D.C. Metropolitan Area. We're dedicated to simplifying your acquisition process. ExtraHop's solutions are available on the GSA Schedule GS-35F-0119Y and numerous other contract vehicles.

#### **ABOUT EXTRAHOP NETWORKS**

ExtraHop delivers cloud-native network detection and response to secure the hybrid enterprise. Our breakthrough approach applies advanced machine learning to all cloud and network traffic to provide complete visibility, real-time threat detection, and intelligent response. With this approach, we give the world's leading enterprises including The Home Depot, Credit Suisse, Liberty Global and Caesars Entertainment the perspective they need to rise above the noise to detect threats, ensure the availability of critical applications, and secure their investment in cloud. To experience the power of ExtraHop, explore our interactive online demo or connect with us on LinkedIn and Twitter.

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